



## **Georgian Railway JSC**

### **Condensed Consolidated Interim Financial Statements for the nine-month periods ended 30 September 2017 and 2016**

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*Georgian Railway JSC*  
*Condensed Consolidated Interim Statement of Financial Position*

'000 GEL	Note	30	31 December	30	31 December
		September 2017	2016	September 2016	2015
		Unaudited		Unaudited	
<b>ASSETS</b>					
<b>Non-current assets</b>					
Property, plant and equipment	11	2,746,757	2,623,594	2,586,059	2,483,393
Deferred tax assets		-	-	6,348	1,094
Loans receivable	12	32,923	35,717	31,652	-
Other non-current assets	13	128,125	147,565	157,637	147,998
<b>Total non-current assets</b>		<b>2,907,805</b>	<b>2,806,876</b>	<b>2,781,696</b>	<b>2,632,485</b>
<b>Current assets</b>					
Inventories	14	31,697	29,752	28,420	34,768
Loans receivable	12	5,861	3,974	2,438	38,341
Tax assets		6,292	7,129	12,556	10,993
Trade and other receivables	15	89,840	99,649	93,012	70,645
Prepayments and other current assets	16	911	350	12,565	11,901
Cash and cash equivalents	17	203,319	277,953	241,225	294,784
<b>Total current assets</b>		<b>337,920</b>	<b>418,807</b>	<b>390,216</b>	<b>461,432</b>
<b>Total assets</b>		<b>3,245,725</b>	<b>3,225,683</b>	<b>3,171,912</b>	<b>3,093,917</b>
<b>EQUITY AND LIABILITIES</b>					
<b>Equity</b>					
Share capital	18 (a)	1,053,271	1,053,004	1,052,849	1,052,605
Non-cash owner contribution reserve	18 (b)	98,562	98,312	34,231	34,214
Retained earnings		541,760	447,960	514,569	384,391
<b>Total equity</b>		<b>1,693,593</b>	<b>1,599,276</b>	<b>1,601,649</b>	<b>1,471,210</b>
<b>Non-current liabilities</b>					
Loans and borrowings	20	1,315,651	1,361,602	1,212,208	1,193,301
Advance received from the Government	18(e)	73,809	73,809	139,825	221,788
Trade and other payables		-	-	52	52
Deferred tax liabilities		-	-	63,452	43,928
<b>Total non-current liabilities</b>		<b>1,389,460</b>	<b>1,435,411</b>	<b>1,415,537</b>	<b>1,459,069</b>
<b>Current liabilities</b>					
Loans and borrowings	20	34,772	57,172	24,213	44,855
Trade and other payables	21	103,263	109,638	100,982	89,258
Liabilities to the Government	18(c)	8,292	8,399	8,002	8,009
Provisions	22	8,442	8,547	8,046	8,325
Other taxes payable		-	-	5,082	-
Dividends payable	18(d)	-	-	-	2,762
Other current liabilities		7,903	7,240	8,401	10,429
<b>Total current liabilities</b>		<b>162,672</b>	<b>190,996</b>	<b>154,726</b>	<b>163,638</b>
<b>Total liabilities</b>		<b>1,552,132</b>	<b>1,626,407</b>	<b>1,570,263</b>	<b>1,622,707</b>
<b>Total equity and liabilities</b>		<b>3,245,725</b>	<b>3,225,683</b>	<b>3,171,912</b>	<b>3,093,917</b>

The condensed consolidated statement of financial position is to be read in conjunction with the notes to, and forming part of, the consolidated financial statements set out on pages 7 to 37.

**Georgian Railway JSC**  
Condensed Consolidated Interim Statement of Changes in Equity

'000 GEL	Note	Nine-month period ended 30 September 2017	Nine-month period ended 30 September 2016
Revenue	6	303,297	323,006
Other income		13,478	91,799
Employee benefits expense		(109,394)	(109,110)
Depreciation and amortization expense		(82,273)	(77,563)
Electricity, consumables and maintenance costs	7	(31,682)	(34,538)
Other expenses	8	(49,861)	(49,465)
<b>Results from operating activities</b>		<b>43,565</b>	<b>144,129</b>
Finance income	9	91,353	46,561
Finance costs	9	(40,676)	(43,352)
<b>Net finance income</b>		<b>50,677</b>	<b>3,209</b>
<b>Profit before income tax</b>		<b>94,242</b>	<b>147,338</b>
Income tax expense(benefit)	10	(542)	(17,160)
<b>Profit and total comprehensive income</b>		<b>93,700</b>	<b>130,178</b>

These condensed consolidated financial statements were approved by the Management Board on 15 November 2017 and were signed on its behalf by:

Irakli Titvinidze  
Financial Director

Tamazi Igerenidze  
Chief Accountant



*Georgian Railway JSC*  
*Condensed Consolidated Interim Statement of Changes in Equity*

	Share capital	Non-cash owner contribution reserve	Retained earnings	Total equity
<b>'000 GEL</b>				
Balance at 1 January 2016	1,052,605	34,214	384,391	1,471,210
<b>Total comprehensive income for the period</b>				
Profit and total comprehensive income for the period	-	-	130,178	130,178
<b>Transactions with owners, recorded directly in equity</b>				
Net non-cash contributions by and distributions to owners (note 18(a;b))	244	17	-	261
<b>Total transactions with owners, recorded directly in equity</b>	-	-	-	-
<b>Balance at 30 September 2016</b>	<b>1,052,849</b>	<b>34,231</b>	<b>514,569</b>	<b>1,601,649</b>

	Share capital	Non-cash owner contribution reserve	Retained earnings	Total equity
<b>'000 GEL</b>				
Balance at 1 January 2017	1,053,004	98,312	447,960	1,599,276
<b>Total comprehensive income for the period</b>				
Profit and total comprehensive income for the period	-	-	93,700	93,700
<b>Transactions with owners, recorded directly in equity</b>				
Net non-cash contributions by and distributions to owners (note 18 (a;b))	267	250	100	617
<b>Total transactions with owners, recorded directly in equity</b>	-	-	-	-
<b>Balance at 30 September 2017</b>	<b>1,053,271</b>	<b>98,562</b>	<b>541,760</b>	<b>1,693,593</b>

The condensed consolidated statement of changes in equity is to be read in conjunction with the notes to, and forming part of, the consolidated financial statements set out on pages 7 to 37.

'000 GEL	Note	Nine-month period ended 30 September 2017	Nine-month period ended 30 September 2016
<b>Cash flows from operating activities</b>			
Cash receipts from customers		329,524	329,360
Cash paid to suppliers and employees		(196,317)	(192,556)
<b>Cash flows from operations before income taxes paid</b>		<b>133,207</b>	<b>136,804</b>
Income tax paid		(2,691)	(4,375)
<b>Net cash from operating activities</b>		<b>130,516</b>	<b>132,429</b>
<b>Cash flows from investing activities</b>			
Acquisition of property, plant and equipment		(154,062)	(153,843)
Proceeds from sale of property, plant and equipment		2,456	-
Interest received		9,671	17,422
Issuance of the loan		-	(32,563)
Repayment of the issued loans		1,036	37,838
<b>Net cash used in investing activities</b>		<b>(140,899)</b>	<b>(131,146)</b>
<b>Cash flows from financing activities</b>			
Proceeds from borrowings		50,248	54,418
Repayment of borrowings		(5,310)	-
Payment for debt issue cost		-	(12,069)
Interest paid		(101,643)	(91,948)
Dividends paid		-	(1,607)
<b>Net cash used in financing activities</b>		<b>(56,705)</b>	<b>(51,206)</b>
<b>Net decrease in cash and cash equivalents</b>		<b>(67,088)</b>	<b>(49,923)</b>
Cash and cash equivalents at 1 January		277,953	294,784
Effect of exchange rate fluctuations on cash and cash equivalents		(7,546)	(3,636)
<b>Cash and cash equivalents at 30 September</b>	17	<b>203,319</b>	<b>241,225</b>

The condensed consolidated statement of cash flows is to be read in conjunction with the notes to, and forming part of, the consolidated financial statements set out on pages 7 to 37.

## **1. Reporting entity**

### **(a) Georgian business environment**

The Group's operations are primarily located in Georgia. Consequently, the Group is exposed to the economic and financial markets of Georgia, which display characteristics of an emerging market. The legal, tax and regulatory frameworks continue development, but are subject to varying interpretations and frequent changes which together with other legal and fiscal impediments contribute to the challenges faced by entities operating in Georgia. The condensed consolidated financial statements reflect management's assessment of the impact of the Georgian business environment on the operations and the financial position of the Group. The future business environment may differ from management's assessment.

### **(b) Organisation and operations**

Georgian Railway JSC (the "Company") and its subsidiaries (the "Group") comprise Georgian joint stock and limited liability companies as defined in the Civil Code of Georgia. The Company was established as a state-owned enterprise in December 1998 by the Decree of the President of Georgia # 929 as an entity engaged in the provision of railway transportation services in Georgia.

The Company's registered office is 15 Queen Tamar Avenue, Tbilisi 0112, Georgia.

The Group's principal activity is the operation of a nationwide railway system providing freight and passenger transportation services, freight forwarding services, maintenance and development of railway infrastructure and construction of railway lines within Georgia.

The Company is wholly owned by Partnership Fund JSC, a wholly state-owned company. The ultimate controlling party of the Group is the Government of Georgia. Related party transactions are disclosed in note 28.

## **2. Basis of accounting**

### **Statement of compliance**

These condensed consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRSs").

## **3. Functional and presentation currency**

The national currency of Georgia is the Georgian Lari ("GEL"), which is the Company's functional currency and the currency in which these condensed consolidated financial statements are presented. All financial information presented in GEL has been rounded to the nearest thousand.

## 4. Use of estimates and judgments

The preparation of condensed consolidated financial statements in conformity with IFRSs requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

Information about critical judgments in applying accounting policies that have the most significant effect on the amounts recognised in the condensed consolidated financial statements is included in the following notes:

- Note 30 (h)(iii) – useful lives and residual values of property, plant and equipment;
- Note 17 – classification of deposits with original maturities of more than three months as cash and cash equivalents;

Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment within the next financial year is included in the following notes:

- Note 11 (a) – recoverability of construction of Tbilisi Bypass project;
- Note 23 (b)(ii) – recoverability of loans issued.

### *Measurement of fair values*

Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- *Level 1*: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- *Level 2*: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- *Level 3*: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or a liability might be categorised in different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

Further information about the assumptions made in measuring fair values is included in the following notes:

- Note 23 (a) – fair value of financial assets and liabilities;

## 5. Operating segments

The Group has two reportable segments, as described below, which are the Group's strategic business units. The strategic business units offer different products and services, and are managed separately because they require different technology and marketing strategies. For each of the strategic business units, the Group's Management Board reviews internal management reports on at least a quarterly basis. The following summary describes the operations in each of the Group's reportable segments:

- *Freight transportation*. Includes transportation of goods and commodities and related services.

- *Passenger transportation.* Includes transportation of passengers.

There are no inter-segment charges.

Information regarding the results of each reportable segment is included below. Performance is measured based on segment profit before infrastructure costs, which are the cost of maintaining the rail network used by both reportable segments, central overheads, interest and income tax, as included in the internal management reports that are reviewed by the Group's Management Board. Segment profit is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries. The Group's Management Board does not monitor segment liabilities.

(i) **Information about reportable segments**

	<b>Freight transportation</b>		<b>Passenger transportation</b>		<b>Total</b>	
	<b>Nine-month period ended 30 September 2017</b>	<b>Nine-month period ended 30 September 2016</b>	<b>Nine-month period ended 30 September 2017</b>	<b>Nine-month period ended 30 September 2016</b>	<b>Nine-month period ended 30 September 2017</b>	<b>Nine-month period ended 30 September 2016</b>
	<b>'000 GEL</b>					
External revenues	276,761	302,100	18,787	14,383	295,548	316,483
Depreciation and amortization	(30,837)	(30,999)	(6,683)	(6,981)	(37,520)	(37,980)
Reportable segment profit/(loss) before infrastructure costs, net interest cost and income tax	160,934	182,045	(5,789)	(12,259)	155,145	169,786
Reportable segment assets	342,088	365,699	212,724	180,643	554,812	546,342
Capital expenditure and other additions to non-current assets	3,840	8,865	60,866	54,420	64,706	63,285

(ii) *Reconciliations of reportable segment revenues, profit or loss, assets and other material items*

'000 GEL	Nine-month period ended 30 September 2017	Nine-month period ended 30 September 2016
<b>Revenues</b>		
Total revenue for reportable segments	295,548	316,483
Other revenue	7,749	6,523
Consolidated revenue	<b>303,297</b>	<b>323,006</b>
<b>Profit or loss</b>		
Total profit or loss for reportable segments	155,145	169,786
Employee benefits expense – infrastructure and headquarters	(44,322)	(43,159)
Depreciation expenses – infrastructure and headquarters	(44,753)	(39,584)
Net finance income	50,677	3,209
Other net unallocated expenses/income	(22,505)	57,086
Consolidated profit before income tax	<b>94,242</b>	<b>147,338</b>
<b>Assets</b>		
Total assets for reportable segments	554,812	546,342
Property, plant and equipment - infrastructure and headquarters	2,230,823	2,087,562
Other unallocated assets, principally cash and non-current assets	460,090	538,008
Consolidated total assets	<b>3,245,725</b>	<b>3,171,912</b>

(iii) *Other material items nine-month period ended 30 September 2017*

'000 GEL	Reportable segment totals	Infrastructure and headquarters	Consolidated totals
Capital expenditure and other additions to non-current assets	64,706	128,321	193,027
Depreciation and amortization	37,520	44,753	82,273

(iv) *Other material items nine-month period ended 30 September 2016*

'000 GEL	Reportable segment totals	Infrastructure and headquarters	Consolidated totals
Capital expenditure and other additions to non-current assets	63,285	135,365	198,650
Depreciation and amortization	37,980	39,583	77,563

(v) **Geographical information**

Approximately 90% of the Group's revenue is generated in Georgia with the remainder generated in CIS countries. The non-current assets of the Group are located in Georgia.

(vi) **Major customer**

For the nine month periods ended 30 September 2017 one customer of the Group's freight transportation segment represented approximately 9% of the Group's total revenue (GEL 27,962 thousand). For the nine month period ended 30 September 2016 one customer of the Group's freight transportation segment represented approximately 13% of the Group's total revenue (GEL 36,913 thousand).

## 6. Revenue

'000 GEL	Nine-month period ended 30 September 2017	Nine-month period ended 30 September 2016
Freight traffic	233,648	256,399
Logistical services*	33,203	34,869
Passenger traffic	18,787	14,382
Freight car rental	9,910	10,833
Other	7,749	6,523
	<b>303,297</b>	<b>323,006</b>

\* In 2016 the Group separated revenue generated from logistical services from the freight traffic revenue. As a result, comparatives were also amended.

Railroad transportation in Georgia is a natural monopoly; however the prices are not subject to government regulation. According to clause 64 of the Railway Code of Georgia, which came into force on 1 July 2005, the Government of Georgia allowed the Group to set the prices for all services provided, including freight transportation, freight transportation-related additional services and passenger transportation.

Tariffs for freight transportation are based on the International Rail Transit Tariff. The Group is a co-signatory of the Tariff Agreement together with CIS countries, Latvia, Lithuania and Estonia. The parties to the Agreement hold annual conferences to determine the tariff policy for the following year: each party declares tariffs denominated in Swiss Francs (CHF) for railway transportation and states the general rules that apply to and modify tariffs. The agreed tariffs indicate the maximum level of tariffs applicable.

## 7. Electricity, consumables and maintenance costs

'000 GEL	Nine-month period ended 30 September 2017	Nine-month period ended 30 September 2016
Electricity	15,504	15,998
Materials	10,410	10,695
Repair and maintenance	2,128	4,788
Fuel	3,640	3,057
	<b>31,682</b>	<b>34,538</b>

## 8. Other expenses

'000 GEL	Nine-month period ended 30 September 2017	Nine-month period ended 30 September 2016
Taxes other than income tax	20,849	20,469
Logistical services	8,953	9,861
Security	6,688	6,690
Freight car rental	2,829	3,739
Other	10,542	8,706
	<b>49,861</b>	<b>49,465</b>

## 9. Finance income and finance costs

'000 GEL	Nine-month period ended 30 September 2017	Nine-month period ended 30 September 2016
<b>Recognised in profit or loss</b>		
Interest income	12,873	18,408
Net foreign exchange gain	78,480	28,153
<b>Finance income</b>	<b>91,353</b>	<b>46,561</b>
Impairment loss on trade receivables (note 23 (b)(ii)) and other debts	(1,598)	(5,339)
Interest expense	(39,078)	(38,013)
<b>Finance costs</b>	<b>(40,676)</b>	<b>(43,352)</b>
<b>Net finance income recognised in profit</b>	<b>50,677</b>	<b>3,209</b>

## 10. Income tax benefit

The Group's applicable income tax rate is the income tax rate of 15% for Georgian companies.

'000 GEL	Nine-month period ended 30 September 2017	Nine-month period ended 30 September 2016
<b>Current tax expense</b>		
Current year	542	2,890
	<b>542</b>	<b>2,890</b>
<b>Deferred tax benefit</b>		
Origination and reversal of temporary differences	-	14,270
	-	<b>17,160</b>

On 13 May 2016 the Parliament of Georgia passed a bill on corporate income tax reform (also known as the Estonian model of corporate taxation), which mainly transfers the moment of taxation from when taxable profits are earned to when they are distributed. The law is effective for tax periods starting after 1 January 2017.

## **11. Property, plant and equipment**

### **(a) Construction in progress**

During the year ended 31 December 2010 the Group started two large capital projects (included in construction in progress): the Main Line Modernization and the Tbilisi Bypass and started to incur expenditures for the projects in September 2010 and November 2010 respectively. To partly finance the projects the Group issued unsecured bonds in 2010. In 2012, the Group redeemed the bonds issued in 2010 by issuing new bonds for general corporate and liquidity management purposes (see note 20).

All the borrowing costs of the 2010 unsecured bonds allocated to each project on a 59%/41% basis were capitalized upon starting to incur expenditures for the projects. The interest on the bonds issued in 2012 was capitalized to the two projects in proportion to the costs incurred on the projects based on a capitalization rate of 8% (30 September 2016: 8%). Capitalised borrowing costs during the nine month period ended 30 September 2017 related to the Main Line Modernization project amounted to GEL 36,713 thousand (30 September 2016: GEL 31,283 thousand).

In June 2013 the Group announced a decision to redesign the Tbilisi Bypass project. The Group held negotiations with the Government of Georgia and with the main third party construction companies to agree a plan for the conservation of the project for the period of redesigning. All construction works in progress were substantially completed by the end of October 2013 and further construction was suspended. No borrowing costs are capitalised after October 2013.

In March 2014, the Government of Georgia decided that the suspension of the construction of Tbilisi Bypass project will last for 18 months until the final modified project is presented.

During 2015 and 2016, the Group was in discussion with the Tbilisi City Hall and the Government of Georgia about various scenarios of completing the project. The most recent scenarios under discussion include an option envisaging a change of the original bypass location, because of which the existing bypass infrastructure may become redundant. As at 30 September 2017 and the date these condensed consolidated financial statements were authorized for issue, no final decision was made by the Government of Georgia about the redesign of the Tbilisi Bypass project. The Group has developed the plan how this redundant infrastructure may be used in future in case the above mentioned scenario is approved by the Government. Currently, an independent management has already expert performed feasibility study for the most recent scenarios of the completion of the Bypass project discussed with the Government. The feasibility study also includes determination of the future use of the existing infrastructure, should it become redundant. The options of future use of the infrastructure are bypass automobile road, light rail/ extension of the Tbilisi Metro System, freight depot. The feasibility study is fully completed as at the date these condensed consolidated financial statements were authorized for issue.

The Group extended construction contract with the main third party construction companies to allow for the final decision to be made with regards to the project.

### **(b) Security**

At 30 September 2017 property with a carrying amount of GEL 52,330 thousand is pledged in respect of the secured loan (see note 20).

## 12. Loans receivable

This note provides information about the contractual terms of the Group's interest-bearing loans receivable, which are measured at amortised cost. For more information about the Group's exposure to interest rate, foreign currency and credit risk, see note 23.

'000 GEL	30 September 2017	30 September 2016
<i>Non-current assets</i>		
Entity managed by the Group*	16,022	17,198
Parent company	16,901	14,454
	<b>32,923</b>	<b>31,652</b>
<i>Current assets</i>		
Entity managed by the Group*	5,861	2,438
	<b>5,861</b>	<b>2,438</b>

### (a) Terms and debt repayment schedule

Terms and conditions of outstanding loans were as follows:

'000 GEL	Currency	Nominal interest rate	Year of maturity	30 September 2017		30 September 2016	
				Face value	Carrying amount	Face value	Carrying amount
Entity managed by the Group*	USD	10%	2023	21,883	21,883	19,636	19,636
Parent company	USD	9.75%	2021	16,901	16,901	14,454	14,454
<b>Total interest-bearing assets</b>				<b>38,784</b>	<b>38,784</b>	<b>34,090</b>	<b>34,090</b>

\* The loan is issued to a terminal storage company, which is under the management of the Group until 2023.

### 13. Other non-current assets

'000 GEL	<u>30 September 2017</u>	<u>30 September 2016</u>
Prepayments for non-current assets	83,914	107,173
Construction materials	41,102	47,269
Goodwill	46	46
Other	3,063	3,149
	<u><b>128,125</b></u>	<u><b>157,637</b></u>

### 14. Inventories

'000 GEL	<u>30 September 2017</u>	<u>30 September 2016</u>
Materials	28,847	27,469
Fuel	1,032	867
Rails	1,847	2,068
Other	3,407	1,993
	<u>35,133</u>	<u>32,397</u>
Allowance for inventory obsolescence	(3,436)	(3,977)
	<u><b>31,697</b></u>	<u><b>28,420</b></u>

### 15. Trade and other receivables

'000 GEL	<u>30 September 2017</u>	<u>30 September 2016</u>
Trade receivables	217,244	238,444
Impairment allowance on trade receivables	(151,323)	(145,687)
	<u><b>65,921</b></u>	<u><b>92,757</b></u>
Receivable from the Government (note 18 (e))	23,690	-
Other receivables	229	255
	<u><b>89,840</b></u>	<u><b>93,012</b></u>

The Group's exposure to credit and currency risks and impairment losses related to trade and other receivables are disclosed in note 23.

### 16. Prepayments and other current assets

'000 GEL	<u>30 September 2017</u>	<u>30 September 2016</u>
Prepaid expense	70	11,623
Advances paid to suppliers	841	942
	<u><b>911</b></u>	<u><b>12,565</b></u>

## 17. Cash and cash equivalents

'000 GEL	<b>30 September 2017</b>	<b>30 September 2016</b>
Current accounts in banks	26,626	110,749
Call deposits	176,605	130,407
Petty cash	88	69
<b>Cash and cash equivalents in the consolidated statement of financial position and the consolidated statement of cash flows</b>	<b>203,319</b>	<b>241,225</b>

Call deposits represent term deposits with banks with maturities greater than three months from the acquisition date but for which the Group has the unilateral right to withdraw the deposits within a few days of providing notification without incurring penalties or significant loss of interest. Consequently, these term deposits have been classified in accordance with their nature which is that of a call deposit.

The Group's exposure to interest rate risk is disclosed in note 23.

## 18. Equity and liabilities to the Government

### (a) Share capital

<i>Number of shares</i>	<b>Ordinary shares</b>	
	<b>30 September 2017</b>	<b>30 September 2016</b>
In issue at 1 January	1,053,003,675	1,052,604,503
Issued for property, plant and equipment	267,330	244,708
<b>In issue at 30 September, fully paid</b>	<b>1,053,271,005</b>	<b>1,052,849,211</b>
<b>Authorised shares - par value</b>	<b>1</b>	<b>1</b>

All ordinary shares rank equally with regard to the Company's residual assets.

### **Ordinary shares**

The holders of ordinary shares are entitled to receive dividends as declared from time to time, and are entitled to one vote per share at meetings of the Company.

### (b) Non-cash owner contribution reserve

The difference between the nominal amount of registered share capital for non-cash assets contributed by the owner and the fair value of the contributed assets is recognised in the non-cash owner contribution reserve.

**(c) Liabilities to the Government**

Liabilities to the owners represent liabilities in the form of property, plant and equipment which are withdrawn as a reduction in share capital but not yet transferred formally to the owners. These liabilities are recorded at the carrying amount of assets to be transferred to the owner.

'000 GEL	30 September 2017	30 September 2016
Liabilities to the Government	<u>8,292</u>	<u>8,002</u>

**(d) Dividends**

During the nine month periods ended 30 September 2017, the Company not declared and paid dividends. (30 September 2016: the Company paid dividend amount of GEL 1,607 thousand).

**(e) Advance received from the Government**

In April 2012, the Company and the Government entered into the Bypass Project Memorandum. According to the Bypass Project Memorandum the Government is interested and aims to purchase from the Group approximately 701,281 square meter land plots with attached constructions which will be freed up as a result of the removal of railway infrastructure from Tbilisi city center and construction of a new bypass railway route for the purposes of further development of the land plots. The Government agrees to pay to the Group CHF 138 million equivalents in national currency through the reduction in the amount of dividends payable to the Government.

In 2012, the Company declared dividends of GEL 231,592 thousand (CHF 138 million). Subsequently, the Company agreed with the Government that the declared dividend amount would represent a consideration due from the Government for the future sale of the land plots in accordance with the Bypass Project Memorandum. As a result, the dividend payable was classified as an advance received from the Government for the sale of land.

## **19. Capital management**

The Group has no formal policy for capital management but management seeks to maintain a sufficient capital base for meeting the Group's operational and strategic needs, and to maintain confidence of market participants. This is achieved with efficient cash management, constant monitoring of the Group's revenues and profit, and long-term investment plans mainly financed by the Group's operating cash flows and unsecured bonds. With these measures the Group aims for steady profits growth.

Neither the Company nor any of its subsidiaries are subject to externally imposed capital requirements.

## 20. Loans and borrowings

This note provides information about the contractual terms of the Group's interest-bearing loans and borrowings, which are measured at amortised cost. For more information about the Group's exposure to interest rate, foreign currency and liquidity risk, see note 23.

'000 GEL	30 September 2017	30 September 2016
<i>Non-current liabilities</i>		
Secured loan	81,592	51,394
Unsecured bonds	1,234,059	1,160,814
<b>Loans and borrowings</b>	<b>1,315,651</b>	<b>1,212,208</b>
<i>Current liabilities</i>		
Secured loan	11,882	3,020
Current portion of unsecured bonds	22,890	21,193
<b>Loans and borrowings</b>	<b>34,772</b>	<b>24,213</b>

### Terms and debt repayment schedule

Terms and conditions of outstanding loans and borrowings were as follows:

'000 GEL	Currency	Nominal interest rate	Year of maturity	30 September 2017		30 September 2016	
				Face value	Carrying amount	Face value	Carrying amount
Unsecured bonds	USD	7.8%	2022	1,256,949	1,256,949	1,182,007	1,182,007
Secured loan	USD	Libor +1.25%	2026	93,474	93,474	54,383	54,383
Secured bank facility	USD	Libor +10.0%	2017	-	-	31	31
<b>Total interest-bearing liabilities</b>				<b>1,350,423</b>	<b>1,350,423</b>	<b>1,236,421</b>	<b>1,236,421</b>

In July 2012 the Group carried out the issuance, placement and registration (listing) on the London Stock Exchange of unsecured bonds of USD 500 million and the early redemption of the unsecured bonds of USD 250 million due in 2015 issued by the Group in July 2010 (the 2010 Notes). As a result of the above transaction, the Group has issued USD 500 million 7.75% Notes due 2022 and redeemed 88.99% of the outstanding 2010 Notes with a face value of USD 222 million. The 2010 Notes were fully repaid in 2015.

The secured loan was obtained for the sole purpose of the acquisition of passenger trains. The secured loan is collateralized by the underlying passenger trains of GEL 52,330 thousand. (see note 11(b)).

## 21. Trade and other payables

'000 GEL	<u>30 September 2017</u>	<u>30 September 2016</u>
Trade payables	88,638	84,928
Advances received from customers	14,625	16,054
	<u><b>103,263</b></u>	<u><b>100,982</b></u>

The Group's exposure to currency and liquidity risk related to trade and other payables is disclosed in note 23.

## 22. Provisions

'000 GEL	<u>30 September 2017</u>	<u>30 September 2016</u>
Balance as at 1 January	8,547	8,325
Net provisions made during the period	(105)	(279)
<b>Balance at the period end</b>	<u><b>8,442</b></u>	<u><b>8,046</b></u>

## 23. Fair values and risk management

### (a) Fair value of financial assets and liabilities

The estimates of fair value are intended to approximate the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. However given the uncertainties and the use of subjective judgment, the fair value should not be interpreted as being realizable in an immediate sale of the assets or transfer of liabilities.

The Group has determined fair values of financial assets and liabilities using valuation techniques. The objective of valuation techniques is to arrive at a fair value determination that reflects the price that would be received to sell the asset or paid to transfer the liability in an orderly transaction between market participants at the measurement date. The valuation technique used is the discounted cash flow model. Fair value of all financial assets and liabilities is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date.

Management's estimate of the fair value of the unsecured bonds yielded a range of values from a fair value approximately equal to the carrying amount to a fair value approximately 10% higher than the carrying amount.

The carrying values of other financial assets and liabilities of the Group are a reasonable approximation of their fair values.

**(b) Financial risk management**

The Group has exposure to the following risks from its use of financial instruments:

- credit risk;
- liquidity risk;
- market risk.

**(i) Risk management framework**

The Management Board has overall responsibility for the establishment and oversight of the Group's risk management framework.

The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Group's Audit Committee oversees how management monitors compliance with the Group's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Group. The Group's Audit Committee is assisted in its oversight role by Internal Audit. Internal Audit undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the Audit Committee.

**(ii) Credit risk**

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers, loans receivable and cash and cash equivalents.

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was as follows:

<b>'000 GEL</b>	<b>Carrying amount</b>	
	<b>30 September 2017</b>	<b>30 September 2016</b>
Cash and cash equivalents	203,231	241,156
Trade receivables	65,921	92,757
Loans receivable	38,784	34,090
Receivable from the Government	23,690	-
	<b>331,626</b>	<b>368,003</b>

***Cash and cash equivalents***

The Group usually holds the funds with the banks with good credit ratings. As at 30 September 2017, approximately 42% of the bank balances are held with four largest Georgian banks with short-term default rating of B, rated by Fitch Ratings.

The Group does not expect any counterparty to fail to meet its obligations.

### **Trade receivables**

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. However, management also considers the factors that may influence the credit risk of the Group's customer base, including the default risk of the industry and country, in which customers operate, particularly in the currently deteriorating economic circumstances. Approximately 9% (30 September 2016: 13%) of the Group's revenue is attributable to sales transactions with a single customer.

Credit risk is managed by requesting prepayments from freight and passenger transportation customers. Accordingly the Group's trade receivables mainly consist of receivables from foreign railway companies. Credit risk related to receivables from foreign railway companies is managed through the monthly monitoring of receivable balances and requiring immediate repayment of a debt when the balance approaches specific limits set for each individual counterparty.

More than 90% of the Group's foreign railway customers have been transacting with the Group for several years, and losses have occurred infrequently. In monitoring customer credit risk, customers are grouped according to their credit characteristics, including aging profile, maturity and existence of previous financial difficulties.

No collateral in respect of trade receivables is generally required.

The Group establishes an allowance for impairment that represents its estimate of incurred losses in respect of trade receivables.

The maximum exposure to credit risk for trade receivables at the reporting date by geographic region was:

'000 GEL	<b>Carrying amount</b>	
	<b>30 September 2017</b>	<b>30 September 2016</b>
CIS countries	23,592	55,214
Domestic	42,329	37,543
	<b>65,921</b>	<b>92,757</b>

The Group's two most significant customers account for GEL 48,160 thousand of the trade receivables carrying amount as at 30 September 2017 (30 September 2016: GEL 40,935 thousand).

### **Impairment losses**

The ageing of trade receivables at the reporting date was as follows:

'000 GEL	<b>Gross</b>	<b>Impairment</b>	<b>Gross</b>	<b>Impairment</b>
	<b>30 September 2017</b>	<b>30 September 2017</b>	<b>30 September 2016</b>	<b>30 September 2016</b>
Past due 0- 90 days	320	271	19,005	1,294
Past due 91-180 days	395	328	2,906	1,067
Past due 181-365 days	986	887	7,869	10,520
Past due more than one year	215,543	149,837	208,664	132,806
	<b>217,244</b>	<b>151,323</b>	<b>238,444</b>	<b>145,687</b>

The movement in the allowance for impairment in respect of trade receivables during the year was as follows:

<b>'000 GEL</b>	<b>30 September 2017</b>	<b>30 September 2016</b>
Balance at beginning of the year	151,372	140,846
Increase during the period	1,551	4,841
Net foreign exchange loss/gain	(1,600)	-
<b>Balance at end of the period</b>	<b>151,323</b>	<b>145,687</b>

Most of the impairment loss at 30 September 2017 relates to several customers that have indicated that they are not expecting to be able to pay their outstanding balances either because of economic circumstances or as a result of bankruptcy. The Group believes that the unimpaired amounts that are past due are still collectible, based on historic payment behaviour and analyses on the underlying customers' credit ratings, when available. In addition, receivables of GEL 10,458 thousand (30 September 2016: GEL 41,867 thousand) relate to freight car rental customers with which the Group incurs freight car rental expense and related payables. These receivables and payables are periodically net settled.

The allowance account in respect of trade receivables is used to record impairment losses until all possible opportunities for recovery have been exhausted; at that point the amounts are written off against the financial asset directly.

Based on historic default rates, the Group believes that, apart from the above, no impairment allowance is necessary in respect of trade receivables.

#### ***Loans receivable***

The Group has issued loans to the parent company and the entity managed by the Group (see note 12). None of the loans are fully secured.

Management believes that the Group is not exposed to a significant amount of credit risk relating to the parent company loan, as the loan is neither past due nor impaired as at 30 September 2017 and there are no indications that the parent company will fail to meet its obligations, when they fall due.

Scheduled principal and interest payments of around GEL 3.5 million of the loan receivable from the entity managed by the Group are past due as at 30 September 2017. However, management believes, that as at 30 September 2017 the loan is fully recoverable and the counterparty will be able to follow the loan repayment schedule during 2017 and following years up to the loan maturity. Management bases own analysis on the subsequent payments made in 2017 and the improved financial results of the counterparty subsequent to the reporting date.

#### ***Receivable from the Government***

The Group has incurred receivable of GEL 23,690 thousand as a result of the transfer of the property to the Government (note 18 (e)). Management believes that the Group is not exposed to a significant amount of credit risk relating to this receivable as the Government is legally committed to reimburse the value added tax payable on the transfer of the property within the framework of Bypass Project Memorandum.

#### **(iii) *Liquidity risk***

Liquidity risk is the risk that the Group will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation.

The Group ensures that it has sufficient cash on demand to meet expected operational expenses for a period of three months, including the servicing of financial obligations; this excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters.

As at 30 September 2017, the Group maintains a committed credit line of GEL 136,068 thousand.

The Group has significant contractual commitments to purchase property, plant and equipment (see note 26) for the Main Line Modernization and Tbilisi Bypass projects expected to be completed by the end of 2019 and 2020, respectively. Management believes that the cash and cash equivalents held by the Group and the future cash flows from operating activities will be sufficient to finance these two projects.

### **Exposure to liquidity risk**

The following are the contractual maturities of financial liabilities, including estimated interest payments and excluding the impact of netting agreements. It is not expected that the cash flows included in the maturity analysis could occur significantly earlier, or at significantly different amounts.

#### **30 September 2017**

'000 GEL	<b>Carrying amount</b>	<b>Contractual cash flows</b>	<b>0-6 months</b>	<b>6-12 months</b>	<b>1-2 years</b>	<b>2-5 years</b>	<b>Over 5 years</b>
Secured loan	93,474	108,920	6,592	6,510	12,852	37,060	45,906
Unsecured bonds	1,256,949	1,718,211	47,986	47,986	95,972	1,526,267	-
Trade payables	88,638	88,638	88,638	-	-	-	-
Other current liabilities	7,903	7,903	7,903	-	-	-	-
	<b>1,446,964</b>	<b>1,923,672</b>	<b>151,119</b>	<b>54,496</b>	<b>108,824</b>	<b>1,563,327</b>	<b>45,906</b>

#### **30 September 2016**

'000 GEL	<b>Carrying amount</b>	<b>Contractual cash flows</b>	<b>0-6 months</b>	<b>6-12 months</b>	<b>1-2 years</b>	<b>2-5 years</b>	<b>Over 5 years</b>
Secured loan	54,414	115,072	732	5,696	12,529	36,047	60,068
Unsecured bonds	1,182,007	1,706,505	45,138	45,138	90,276	270,828	1,255,126
Trade payables	84,980	84,928	84,928	-	-	52	-
Other current liabilities	8,401	8,401	8,401	-	-	-	-
	<b>1,329,802</b>	<b>1,914,906</b>	<b>139,199</b>	<b>50,834</b>	<b>102,805</b>	<b>306,927</b>	<b>1,315,194</b>

#### **(iv) Market risk**

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

#### **Currency risk**

The Group is exposed to currency risk to the extent that there is a mismatch between currencies in which sales, purchases and borrowings are denominated and the respective functional currencies of Group entities. The functional currencies of Group entities are the Georgian Lari (GEL). The currencies in which these transactions are primarily denominated and settled are U.S. Dollars (USD) and Swiss Francs (CHF).

Borrowings and related interest are denominated in currencies that match the cash flows generated by the underlying operations of the Group. This provides an economic hedge without a need to enter into derivatives contracts.

***Exposure to currency risk***

The Group's exposure to foreign currency risk was as follows:

'000 GEL	USD -	CHF –	USD -	CHF -
	denominated	denominated	denominated	denominated
	30 September 2017	30 September 2017	30 September 2016	30 September 2016
Cash and cash equivalents	132,975	10	133,929	122
Loan receivable	38,784	-	34,090	-
Trade receivables	194	23,592	660	55,213
Secured loan	(93,474)	-	(54,414)	-
Unsecured bonds	(1,256,949)	-	(1,182,007)	-
Trade and other payables	(6,818)	-	(9,058)	-
<b>Net exposure</b>	<b>(1,185,288)</b>	<b>23,602</b>	<b>(1,076,800)</b>	<b>55,335</b>

The following significant exchange rates applied during the period:

in GEL	Average rate		Reporting date spot rate	
	30 September 2017	30 September 2016	30 September 2017	30 September 2016
USD 1	2.48	2.34	2.48	2.33
CHF 1	2.51	2.38	2.55	2.40

(v) ***Interest rate risk***

Changes in interest rates impact primarily loans and borrowings by changing either their fair value (fixed rate debt) or their future cash flows (variable rate debt). Management does not have a formal policy of determining how much of the Group's exposure should be to fixed or variable rates. However, at the time of raising new loans or borrowings management uses its judgment to decide whether it believes that a fixed or variable rate would be more favourable to the Group over the expected period until maturity.

**Exposure to interest rate risk**

At the reporting date the interest rate profile of the Group's interest-bearing financial instruments was as follows:

'000 GEL	Carrying amount	
	30 September 2017	30 September 2016
<b>Fixed rate instruments</b>		
Financial assets	215,389	164,498
Financial liabilities	(1,256,949)	(1,236,421)
	<b>(1,041,560)</b>	<b>(1,071,923)</b>
<b>Variable rate instruments</b>		
Financial liabilities	(93,474)	-
	<b>(93,474)</b>	<b>-</b>

**24. Subsidiaries**

Subsidiary	Country of incorporation	Principal activities	30 September 2017 Ownership/ voting	30 September 2016 Ownership/ voting
GR Property Management LLC (former Railway Property Management LLC)	Georgia	Property management and development	100%	100%
GR Logistics and Terminals LLC (former Trans Caucasus Terminals LLC)	Georgia	Container transportation	100%	100%
Georgian Railway Construction JSC	Georgia	Construction and other projects	100%	100%
GR Borjomi-Bakuriani LLC	Georgia	Transportation services	100%	100%
Georgia Transit LLC	Georgia	Transportation services	100%	100%
GR Transit Line LLC	Georgia	Transportation services	100%	100%
GR Trans Shipment LLC	Georgia	Transportation services	100%	100%
GR Transit LLC (former Georgian Transit LLC)	Georgia	Transportation services	100%	100%

## 25. Operating leases

Non-cancellable operating lease rentals are receivable as follows:

'000 GEL	30 September 2017	30 September 2016
Less than one year	4,519	3,906
Between one and five years	5,950	4,111
More than five years	17,891	16,812
	<b>28,360</b>	<b>24,829</b>

Operating leases relate to rent of other buildings, containers and wagons owned by the Group with lease terms of mainly between 10 to 50 years. Lessees do not have an option to purchase the property at the end of the lease term.

## 26. Capital commitments

As at 30 September 2017 the Group had entered into contracts for the construction or purchase of property, plant and equipment of GEL 469,735 thousand (30 September 2016: GEL 603,243 thousand) mainly relating to the Main Line Modernization project of GEL 260,813 thousand (30 September 2016: GEL 333,845 thousand) and Tbilisi Bypass project of GEL 207,952 thousand (30 September 2016: 214,678 thousand).

## 27. Contingencies

### (a) Insurance

The insurance industry in Georgia is in a developing state and many forms of insurance protection common in other parts of the world are not yet generally available. The Group does not have full coverage for its property, business interruption, or third party liability in respect of property or environmental damage arising from accidents on Group property or relating to Group operations. Until the Group obtains adequate insurance coverage, there is a risk that the loss or destruction of certain assets could have a material adverse effect on the Group's operations and financial position.

### (b) Taxation contingencies

The taxation system in Georgia is relatively new and is characterised by frequent changes in legislation, official pronouncements and court decisions, which are sometimes unclear, contradictory and subject to varying interpretation. In the event of a breach of tax legislation, no liabilities for additional taxes, fines or penalties may be imposed by the tax authorities after three years have passed since the end of the year in which the breach occurred.

These circumstances may create tax risks in Georgia that are more significant than in other countries. Management believes that it has provided adequately for tax liabilities based on its interpretations of applicable Georgian tax legislation, official pronouncements and court decisions. However, the interpretations of the relevant authorities could differ and the effect on these condensed consolidated financial statements, if the authorities were successful in enforcing their interpretations, could be significant.

### (c) Litigation

In the ordinary course of business, the Group is subject to legal actions, litigations and complaints. Management believes that the ultimate liability, if any, arising from such actions or complaints will not have a material adverse effect on the financial condition or the results of future operations.

## 28. Related parties

### (a) Parent and ultimate controlling party

The immediate and ultimate parent of the Group is Partnership Fund JSC. The ultimate controlling party of the Group is the Government of Georgia. Partnership Fund JSC produces publicly available consolidated financial statements.

### (b) Transactions with key management personnel

#### (i) Key management remuneration

Key management received the following remuneration during the year, which is included in employee benefits expenses:

'000 GEL	30 September 2017	30 September 2016
Salaries and bonuses	858	808

### (c) Other related party transactions

#### (i) Transactions with the Government

The Group transacts in its daily operations with a number of entities that are either controlled, jointly controlled or under significant influence of the Government of Georgia. The Group has opted to apply the exemption in IAS 24 *Related Party Disclosures* that allows the presentation of reduced related party disclosures regarding transactions with government-related entities.

The Group's other related party transactions are disclosed below.

#### (ii) Revenue, purchases and expenses

The Group purchases electricity from a state-owned operator which amounted to GEL 663 thousand for the nine month periods ended 30 September 2017 (30 September 2016: GEL 978 thousand). The Group also purchases security services from a state agency which amounted to GEL 6,718 thousand for for the nine month periods ended 30 September 2017 (30 September 2016: GEL 6,717 thousand). The Group usually does not have significant balances for these purchases.

Management estimates that the aggregate amounts of other income and expenses and the related balances with other Government-related entities are not significant.

#### (iii) Loans issued

'000 GEL	Transaction value		Outstanding balance	
	30 September 2017	30 September 2016	30 September 2017	30 September 2016
<b>Loans issued:</b>				
Parent company	-	-	16,901	14,454
State controlled entity	-	-	-	-

## **29. Basis of measurement**

The condensed consolidated financial statements are prepared on the historical cost basis except that property, plant and equipment was revalued to determine deemed cost as part of the adoption of IFRSs.

## **30. Significant accounting policies**

The accounting policies set out below have been applied consistently to all periods presented in these condensed consolidated financial statements.

### **(a) Basis of consolidation**

#### **(i) Business combination**

Business combinations are accounted for using the acquisition method as at the acquisition date, which is the date on which control is transferred to the Group.

The Group measures goodwill at the acquisition date as:

- The fair value of the consideration transferred; plus
- The recognised amount of any non-controlling interests in the acquiree; plus
- If the business combination is achieved in stages, the fair value of the pre-existing equity interest in the acquiree; less
- The net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed.

When the excess is negative, a bargain purchase gain is recognised immediately in profit or loss.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognised in profit or loss.

Transaction costs, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

Any contingent consideration payable is recognised at fair value at the acquisition date. If the contingent consideration is classified as equity, it is not remeasured and settlement is accounted for within equity. Otherwise, subsequent changes in the fair value of the contingent consideration are recognised in profit or loss.

#### **(ii) Subsidiaries**

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are included in the condensed consolidated financial statements from the date that control commences until the date that control ceases. The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Group. Losses applicable to the non-controlling interests in a subsidiary are allocated to the non-controlling interests even if doing so causes the non-controlling interests to have a deficit balance.

#### **(iii) Transactions eliminated on consolidation**

Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated.

### **(b) Revenue**

#### **(i) Transportation activities**

Revenue from freight and passenger transportation is measured at the fair value of the consideration received or receivable. Freight and passenger transportation revenue is recognized in profit or loss according to the percentage of completed service method based on transit time of freight and passengers moving from the original location to the final destination.

Revenue from services rendered in stations is recognised in profit or loss when the service is rendered.

**(ii) Commissions**

When the Group acts in the capacity of an agent rather than as the principal in a transaction, the revenue recognised is the net amount of commission made by the Group.

**(iii) Rental income**

Rental income from investment property or other assets rented is recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income, over the term of the lease.

**(c) Other expense**

**(i) Lease payments**

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

**(ii) Social expenditure**

To the extent that the Group's contributions to social programs benefit the community at large and are not restricted to the Group's employees, they are recognised in profit or loss as incurred.

**(d) Finance income and costs**

The Group's finance income and finance costs include:

- interest income on bank deposits and loans receivable;
- interest expense on financial liabilities;
- impairment loss on trade receivables;
- the foreign currency gain or loss on financial assets and financial liabilities.

Interest income or expense is recognised using the effective interest method.

Borrowing costs that are not directly attributable to the acquisition, construction or production of a qualifying asset are recognised in profit or loss using the effective interest method.

**(e) Foreign currency**

**(i) Foreign currency transactions**

Transactions in foreign currencies are translated to the respective functional currencies of Group entities at exchange rates at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortised cost in foreign currency translated at the exchange rate at the end of the reporting period.

Non-monetary items in a foreign currency that are measured based on historical cost are translated using the exchange rate at the date of the transaction.

Foreign currency differences arising in retranslation are recognised in profit or loss.

**(f) Income tax**

In 2017 Income tax expense comprises only current tax, which is calculated according to the tax model, also known as the Estonian model of corporate taxation.

**(i) Current tax**

Current tax comprises the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years. Current tax payable also includes any tax liability arising from dividends.

On 13 May 2016 the Parliament of Georgia passed the bill on corporate income tax reform (also known as the Estonian model of corporate taxation), which mainly transfers the moment of taxation from when taxable profits are earned to when they are distributed. The law has entered into force in 2016 and is effective for tax periods starting after 1 January 2017 for all entities except for financial institutions (such as banks, insurance companies, microfinance organizations, pawnshops), for which the law will become effective from 1 January 2019.

The new system of corporate income taxation does not imply exemption from Corporate Income Tax (CIT), rather CIT taxation is shifted from the moment of earning the profits to the moment of their distribution; i.e. the main tax object is distributed earnings. The Tax Code of Georgia defines Distributed Earnings (DE) to mean profit distributed to shareholders as a dividend. However some other transactions are also considered as DE, for example non-arm's length cross-border transactions with related parties and/or with persons exempted from tax are also considered as DE for CIT purposes. In addition, the tax object includes expenses or other payments not related to the entity's economic activities, free of charge supply and over-limit representative expenses.

The corporate income tax arising from the payment of dividends is accounted for as an expense in the period when dividends are declared, regardless of the actual payment date or the period for which the dividends are paid.

**(g) Inventories**

Inventories are measured at the lower of cost and net realisable value. The cost of inventories is based on the weighted average cost principle, and includes expenditure incurred in acquiring the inventories, production or conversion costs and other costs incurred in bringing them to their existing location and condition.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

**(h) Property, plant and equipment**

**(i) Recognition and measurement**

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. The cost of property, plant and equipment at 1 January 2007, the date of transition to IFRS, was determined by reference to its fair value at that date.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the asset to a working condition for their intended use, the costs of dismantling and removing the items and restoring the site on which they are located, and capitalised borrowing costs. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

Any gain or loss on disposal of an item of property, plant and equipment is determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment, and is recognised net within other income/other expenses in profit or loss.

**(ii) Subsequent costs**

The cost of replacing a component of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the component will flow to the Group, and its cost can be measured reliably. The carrying amount of the replaced component is derecognised. The costs of the day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

Maintenance and repair expenses are recognised as follows:

- Rolling stock:
  - current maintenance expenses during the useful life of equipment (repair work and replacement of unusable and missing parts) are recognised as operating expenses in profit or loss as incurred;
  - expenses under multi-year major overhaul programmes are capitalised as a separate overhaul component and depreciated separately from the main asset;
  - overhauls performed near the end of the useful life of an asset, together with refurbishment, are capitalised when they extend the useful life of the underlying asset.

- Fixed installations:
  - current maintenance and repair expenses (technical inspections, maintenance contracts, etc.) are recognised as operating expenses in profit or loss as incurred;
  - labour, materials and other costs (associated with the installation of rails, sleepers and ballast) under multi-year major building or infrastructure maintenance programmes are capitalised through the partial or total replacement of each component concerned;
  - costs associated with infrastructure improvements are capitalized to the extent that they increase the functionality (traffic working speed) of the asset.

**(iii) Depreciation**

Items of property, plant and equipment are depreciated from the date that they are installed and are ready for use, or in respect of internally constructed assets, from the date that the asset is completed and ready for use. Depreciation is based on the cost of an asset less its residual value. Residual values for rails, wagons and locomotives are assessed based on the estimated market price of scrap metal and the estimated weight of rails, wagons and locomotives less deinstallation costs.

Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment, since this most closely reflects the expected pattern of consumption of the future economic benefits embodied in the asset. Land is not depreciated. Major scheduled capital repairs for wagons and locomotives, estimated at 20% of the cost, are considered as major components and depreciated separately for an average useful life of 7 to 15 years based on the expected timing of the capital repairs.

The estimated average useful lives of significant items of property, plant and equipment for the current and comparative periods are as follows:

- |   |              |
|---|--------------|
| • buildings and constructions               | 30-44 years; |
| • rail track infrastructure                 | 17-23 years; |
| • transport, machinery, equipment and other | 12 years.    |

Depreciation methods, useful lives and residual values are reviewed at each financial year end and adjusted if appropriate.

**(i) Financial instruments**

The Group classifies non-derivative financial assets into the following categories: loans and receivables and cash and cash equivalents.

The Group classifies non-derivative financial liabilities into the other financial liabilities category.

**(i) Non-derivative financial assets and financial liabilities – recognition and derecognition**

The Group initially recognises receivables and deposits on the date that they are originated. All other financial assets are recognised initially on the trade date at which the Group becomes a party to the contractual provisions of the instrument.

The Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Group is recognized as a separate asset or liability.

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group currently has a legally enforceable right to set off the recognised amounts

and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously. The Group currently has a legally enforceable right to set off if that right is not contingent on a future event and enforceable both in the normal course of business and in the event of default, insolvency or bankruptcy of the Group and all counterparties.

#### ***Loans and receivables***

Loans and receivables are a category of financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition loans and receivables are measured at amortised cost using the effective interest method, less any impairment losses.

Loans and receivables category comprise loans given, trade and other receivables and cash and cash equivalents.

#### ***Cash and cash equivalents***

Cash and cash equivalents comprise cash balances, call deposits and highly liquid investments with maturities of three months or less from the acquisition date that are subject to insignificant risk of changes in their fair value. Call deposits represent term deposits with banks with maturities greater than three months from the acquisition date but for which the Group has the unilateral right to withdraw the deposits within a few days of providing notification without incurring significant penalties or loss of interest.

### **(ii) *Non-derivative financial liabilities-measurement***

The Group classifies non-derivative financial liabilities into the other financial liabilities category. Such financial liabilities are recognised initially at fair value less any directly attributable transaction costs. Subsequent to initial recognition, these financial liabilities are measured at amortised cost using the effective interest method.

Other financial liabilities comprise loans and borrowings, trade payables and other current liabilities.

### **(iii) *Share capital***

#### ***Ordinary shares***

Ordinary shares are classified as equity. Incremental costs directly attributable to issue of ordinary shares and share options are recognised as a deduction from equity, net of any tax effects.

#### ***Increase of share capital***

Share capital increase is affected through the issuance of new shares. When share capital is increased, any difference between the registered amount of share capital and the fair value of the assets contributed is recognized as a separate component of equity as a fair value adjustment reserve for non-cash owner contributions.

#### ***Reduction of share capital***

Share capital reductions and non-cash distributions are recognized at the carrying amount of the assets distributed. Non-cash distributions of the Company are out of scope of IFRIC 17 *Distributions of Non-cash Assets to Owners* since the ultimate controlling party controls the assets before and after the distribution.

**(j) Impairment**

**(i) *Non-derivative financial assets***

A financial asset is assessed at each reporting date to determine whether there is any objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably.

Objective evidence that financial assets are impaired can include:

- default or delinquency by a debtor;
- restructuring of an amount due to the Group on terms that the Group would not consider otherwise;
- indications that a debtor will enter bankruptcy;
- adverse changes in the payment status of borrowers in the Group;
- economic conditions that correlate with defaults; or
- observable data indicating that there is measurable decrease in expected cash flows from a group of financial assets.

The Group considers evidence of impairment for loans and receivables at both a specific asset and collective level. All individually significant loans and receivables are assessed for specific impairment. All individually significant receivables found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Loans and receivables that are not individually significant are collectively assessed for impairment by grouping together loans and receivables with similar risk characteristics.

In assessing collective impairment the Group uses historical trends of the probability of default, timing of recoveries and the amount of loss incurred, adjusted for management's judgement as to whether current economic and credit conditions are such that the actual losses are likely to be greater or less than suggested by historical trends.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount, and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account against loans and receivables. Interest on the impaired asset continues to be recognised through the unwinding of the discount. When a subsequent event causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

**(ii) *Non-financial assets***

The carrying amounts of the Group's non-financial assets, other than inventories and deferred tax assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. An impairment loss is recognised if the carrying amount of an asset or its related cash-generating unit (CGU) exceeds its estimated recoverable amount.

The Group's corporate assets do not generate separate cash inflows and are utilised by more than one CGU. Corporate assets are allocated to CGUs on a reasonable and consistent basis and tested for impairment as part of the testing of the CGU to which the corporate asset is allocated.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. For the purpose of impairment testing, assets that cannot be tested individually

are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGU.

Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of CGUs are allocated to reduce the carrying amounts of assets in the CGU on a pro rata basis.

Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

**(k) Employee benefits**

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

A liability is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee, and the obligation can be estimated reliably.

**(l) Provisions**

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The unwinding of the discount is recognised as finance cost.

**(m) Segment reporting**

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. All operating segments' operating results are reviewed regularly by the Management Board to make decisions about resources to be allocated to the segment and assess its performance.

Segment results that are reported to the Management Board include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly railway infrastructure, corporate assets (primarily the Group's headquarters), head office expenses, financial income and expenses, tax expenses and tax assets and liabilities. Items related to infrastructure are not allocated as the Group has not implemented systems for such allocations. The Group's Management Board does not monitor segment liabilities.

Segment capital expenditure is the total cost incurred during the year to acquire property, plant and equipment, and intangible assets.

### **31. New standards and interpretations not yet adopted**

A number of new Standards, amendments to Standards and Interpretations are not yet effective, and have not been applied in preparing these condensed consolidated financial statements. Of these pronouncements, potentially the following will have an impact on the Group's operations. The Group plans to adopt these pronouncements when they become effective.

- IFRS 9, published in July 2014, replaces the existing guidance in IAS 39 *Financial Instruments: Recognition and Measurement*. IFRS 9 includes revised guidance on the classification and measurement of financial instruments, including a new expected credit loss model for calculating impairment on financial assets, and the new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from IAS 39. IFRS 9 is effective for annual reporting periods beginning on or after 1 January 2018, with early adoption permitted. The Group is assessing the potential impact on its consolidated financial statements resulting from the application of IFRS 9.
- IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaces existing revenue recognition guidance, including IAS 18 *Revenue*, IAS 11 *Construction Contracts* and IFRIC 13 *Customer Loyalty Programmes*. The core principle of the new standard is that an entity recognises revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The new standard results in enhanced disclosures about revenue, provides guidance for transactions that were not previously addressed comprehensively and improves guidance for multiple-element arrangements. IFRS 15 is effective for annual reporting periods beginning on or after 1 January 2018, with early adoption permitted. The Group has not completed an initial assessment of the potential impact of the adoption of IFRS 15 on its consolidated financial statements.
- IFRS 16 introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are optional exemptions for short-term leases and leases of low value items. Lessor accounting remains similar to the current standard – i.e. lessors continue to classify leases as finance or operating leases. IFRS 16 replaces the existing lease accounting guidance in IAS 17 *Leases*, IFRIC 4 *Determining whether an Arrangement contains a lease*, SIC-15 *Operating Leases – Incentives* and SIC-27 *Evaluating the Substance of Transactions Involving the Legal Form of a Lease*. IFRS 16 is effective for annual reporting periods beginning on or after 1 January 2019, early adoption is permitted if IFRS 15 *Revenue from Contracts with Customers* is also adopted. The Group is assessing the potential impact on its consolidated financial statements resulting from the application of IFRS 16.
- Disclosure Initiative (Amendments to IAS 7) requires disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flow and non-cash changes. The amendments are effective for annual periods beginning on or after 1 January 2017, with early adoption permitted. To satisfy the new disclosure requirements, the Group intends to present a reconciliation between the opening and closing balances for liabilities with changes arising from financing activities.